

## Valuing a second-hand car in Andorra: how to find out what yours is worth

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Before you put a price on your car, you need to know what it's actually worth. Not what you'd like to get for it, but what someone in Andorra would genuinely be willing to pay today. That figure is harder to pin down than you might expect, because the Andorran market operates by its own rules — rules that don't follow Spanish or French pricing indices.

In this guide you'll find out how to set a realistic price, what options you have for selling, what paperwork you need, and which factors determine whether a car sells quickly or sits unsold for months. And if what you're really looking to do is change your car, we'll also show you how to make that happen in the smartest way possible.

### Why the Andorran market is different from neighbouring countries

Valuing a car in Andorra is not the same as doing it in Spain or France. There are three key reasons why.

**Different tax structure.** Andorra applies the IGI (Impost General Indirecte) at just 4.5%, well below Spain's VAT (21%) or France's (20%). This shapes the local pricing structure: new cars are relatively cheaper here than in neighbouring countries, which in turn compresses the value of second-hand vehicles. A buyer in Andorra with a budget of €20,000 has access to options that simply wouldn't exist at that price point across the border.

**A very small market.** Andorra has a population of around 77,000 people. That means demand for any specific car — a particular colour, trim level or fuel type — may come from only a handful of potential buyers in the entire country. If your car doesn't match what that limited pool of buyers is looking for, it can sit unsold for weeks or months even at a fair price.

**Andorran registration plates.** A car registered in Andorra (AD plates) has limited use outside the Principality. Importing it into Spain, for example, means the buyer would need to re-register it there — paying 21% VAT on the car's value plus a registration tax that can reach up to 16% depending on emissions. In practice, this makes AD-registered cars unattractive to Spanish or French buyers, and the real market for your car is almost entirely local.

## **How to get a price reference: real options for valuing your car in Andorra**

Andorra has no instant car-buying services like those that exist in Spain or the UK — there's no equivalent of We Buy Any Car or CompramosTuCoche.es operating locally. There's no facility where you can simply drive in and receive a guaranteed offer on the spot. This is a direct consequence of market size: there simply isn't enough volume to make that kind of business viable here.

The most reliable way to gauge your car's value is to search local platforms for what similar vehicles are actually listed at. The most useful are **BuscoCotxe.ad** and **CotxesAndorra.ad**: filter by make, model, year and mileage comparable to yours and note the price range. Bear in mind that listed prices are asking prices, not transaction prices — the final sale price is often somewhat lower after negotiation.

With that reference in mind, you have three main options for selling:

## 1. List the car yourself on the platforms

Publish your car on BuscoCotxe.ad, CotxesAndorra.ad or Wallapop and handle viewings and negotiations directly. This is the option most likely to get you the highest price, as you cut out any middleman. The downside is time: in a small market, it can take a while. As a private seller you also carry some responsibility for the car's condition — Andorran law recognises implied warranties even in private sales.

## 2. Sell directly to a dealer

You can approach local dealerships and car traders and let them know you want to sell. They will make you an offer. The price will typically be lower than you'd achieve selling privately, and this makes sense: the dealer takes on the risk of holding the car in stock, the costs of preparing and displaying it, and needs to make a margin when they sell it on. In a slow market like Andorra's, that process can take considerable time. It's a good option if you want a quick, clean transaction with no follow-up hassle.

## 3. Let us help: our private buyers group

At ImportoCotxe.ad we run a private group where we share cars from sellers with people

actively looking to buy in Andorra. We charge nothing for this — we simply act as a connection point between buyer and seller, and we've successfully matched many transactions that would otherwise have taken far longer. If you'd like us to include your car, send us the vehicle details and we'll handle it from there.

## What factors affect your car's value in Andorra

Some factors are universal; others carry particular weight in the Andorran market specifically.

Factor	Impact	Note for the Andorran market
<b>Mileage</b>	Very high	High-mileage cars are very difficult to sell in Andorra unless the price drops significantly. Demand for this segment is minimal
<b>Year of manufacture</b>	High	A nearly new car (1–4 years old) is far easier to sell than one over 8 years old, regardless of condition
<b>Service history</b>	High	A full, documented service history builds buyer confidence and justifies the asking price. In a small market, trust matters a lot
<b>Bodywork condition</b>	Medium-high	A professional valet and minor cosmetic repairs can make the difference between selling and not selling
<b>Fuel type</b>	Medium	Hybrids are in good demand. Diesels are declining. Electric vehicles depend heavily on the specific model
<b>Equipment and extras</b>	Medium	Sunroof, built-in sat-nav, electric seats: they add value, but don't justify a large price premium on an older car
<b>Price vs. real demand</b>	Critical	In a small market, if only a handful of people are looking for your exact model, the price needs to be attractive enough not to be overlooked entirely

## Sell and buy at the same time: how to coordinate a car change with an import

Selling your current car and buying a new one are two operations that, well coordinated, can work out far better than you might expect.

If you're thinking about changing your car, ImportoCotxe.ad can help on both fronts: on one side, we help you find a buyer through our private group. On the other, we source your next car directly from Germany — the largest car market in Europe — where the range on offer is far broader than anything available locally, and prices are generally more competitive.

Importing from Germany gives you access to an offer that simply doesn't exist in the local market: trims, specifications, colours and features that are hard to find here, at prices that aren't constrained by the Andorran supply. It's a combination that many residents have already taken advantage of: selling their current car at a good price while getting exactly the car they wanted.

The full process — from sourcing the vehicle to final registration in Andorra — typically takes around 3–4 weeks. We handle everything: sourcing, negotiation, transport, homologation and all administrative paperwork.

*Tax and regulatory conditions may change. Contact ImportoCotxe.ad for up-to-date information.*

## **Frequently asked questions**

### **Can I value my car using Spanish platforms like Coches.net?**

You can use them as a rough reference, but the figures don't apply directly to the Andorran

market. Different tax structures, the small size of the local market and the fact that your car is registered in Andorra mean the real value can differ considerably. The most reliable approach is to compare prices on local platforms like BuscoCotxe.ad or CotxesAndorra.ad.

## **Is an Andorran-registered car worth anything on the Spanish market?**

Not much. A Spanish buyer purchasing an AD-registered car would need to re-register it in Spain, which means paying 21% VAT on the vehicle's value plus a registration tax of up to 16% depending on emissions. In most cases this makes the transaction financially unattractive for Spanish buyers, which is why the real market for your car is almost entirely within Andorra.

## **Is it better to sell to a private buyer or trade the car in at a dealership?**

It depends what you prioritise. Selling privately gives you a higher price but requires more time, effort and some ongoing responsibility for the vehicle's condition. Trading in at a dealership is faster and simpler, but the offer will be lower because they take on the risk and holding costs until resale. A third option is to [contact us](#) to list the car in our private buyers group — free of charge, with no middleman involved.

## **What paperwork do I need to sell a car in Andorra?**

The two essential documents are the **carta groga** (the Andorran vehicle registration document), which you must sign on the back to authorise the transfer of ownership, and a **valid roadworthiness certificate (ITV)**. These two documents are sufficient to process the change of ownership. It's also advisable to have your service history available to support the asking price and reassure the buyer.

## **Can I part-exchange my car when importing one from Germany**

## through ImportoCotxe.ad?

This isn't always possible, as it depends on the vehicle and the timing. But if you're interested in this option, let us know when you get in touch and we'll explore the best way to manage it together. In many cases we find a solution that allows you to sell your current car and take delivery of the new one without the two processes overlapping awkwardly.

Looking to sell your current car and use the opportunity to upgrade? Send us your vehicle details and we'll help you find a buyer — and, if you'd like, we'll source your next car from Germany too.

### **Te ayudamos a importar tu coche**

Contactanos para un presupuesto personalizado sin compromiso

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